THE

DOCUMENT CONTROL TRIBUNE

Issue no.5 – April 2015

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Salary Survey – Special Issue

In the last quarter of 2014, Consepsys launched a salary survey open to all Document Control professionals (from all countries, industries and experience levels). After a thorough analysis, the results of this survey are now published and are attached as an extra to this issue of the newsletter!



Survey Contributors

We received 331 contributions, from which 285 were complete and could be used in the survey. Contributors were based in 42 countries, but the main contributing countries were Australia, United Kingdom, Malaysia and Singapore.

As with any survey of this type: the greater the number of contributions, the better the results. Sometimes, there were not enough contributors or too many disparities to be certain about the averages. We really hope to obtain more contributions for the next survey, so that we can publish more in-depth results.

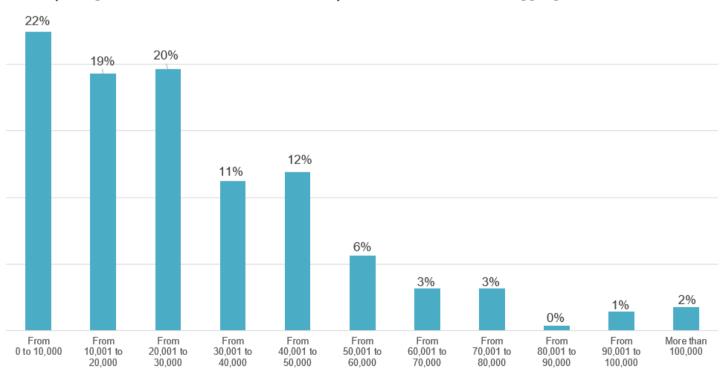
Who is the average Document Control professional?

The average Document Control professional is a woman (58% of contributors were women), working either in the Oil & Gas (53.7% of contributors) or the Construction (21.4% of contributors) industries. She is employed as a member of staff (66% of contributors), works on a project (69% of contributors), in offices (as opposed to on-site) and has a 'Document Controller' job title (46% of contributors).

Salary Range

As expected, due to the survey being open to all countries, there are many disparities. Even within the same country, there are sometimes great disparities. However, the combined numbers are still interesting:

Salary Range - All Countries, Job Titles, Experience and Contracts aggregated (British Pounds)



Original data converted into British Pounds in order to be able to compare between countries using various currencies

Influence of the Job Title

The job title, which can, most of the times, be related to the experience, has an important influence on the salary range.

As expected, there is a clear progression of the average salary along with the career progression:

Average Salary by Job Title (British Pounds)



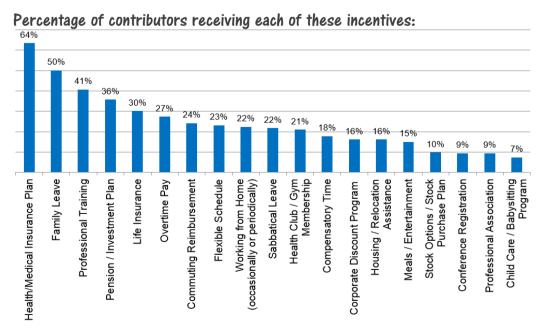
Original data converted into British Pounds in order to be able to compare between countries using various currencies All Countries, experience and contracts aggregated



Bonuses and Incentives

The survey did not focus only on the base salary, but also collected data on bonuses and incentives.

- The contributors indicated that 44% of them receive financial incentives and benefits (this includes the various bonuses)
- The average bonus / financial incentive represents 15% of the annual salary
- But incentives are not only financial, they can take many forms. The chart below shows the most frequent incentives received by the contributors:



Page 3 of 8

Data by Country

In the complete survey report, we have published average salaries for all countries with at least two contributors.

When there were too few contributors, or when the disparities between contributions were too big, we have added a warning next to it.

Any salary indication is also to be analysed in conjunction with the cost of living. This is why we also have indicated the 'consumer price index' which allows quick comparison of the cost of living from one country to another.

The table below is sorted by countries with the highest number of contributions.



	WARNING	GE SALARY sitions aggregated)		CONSUMER PRICE INDEX (cost of living)	No. OF ENTRIES IN THE SURVEY	COUNTRY
		48,251	GBP	99.32	55	Australia
		39,205	GBP	92.19	37	United Kingdom
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	11,911	GBP	45.97	28	Malaysia
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	23,568	GBP	93.61	22	Singapore
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	50,419	GBP	76.53	16	United States
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	20,173	GBP	45.58	16	South Africa
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	21,054	GBP	59.40	11	Nigeria
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	66,880	GBP	81.80	10	Canada
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	14,035	GBP	74.00	9	Qatar
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	20,079	GBP	88.37	7	France
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	32,684	GBP	67.16	6	United Arab Emirates
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	9,160	GBP	54.20	6	Oman
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	11,074	GBP	50.35	5	Saudi Arabia
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	33,750	GBP	48.89	5	China
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	8,001	GBP	34.06	5	Tunisia
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	20,699	GBP	87.22	4	Belgium
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	3,995	GBP	39.35	4	Indonesia
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	32,422	GBP	118.59	3	Norway
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	6,600	GBP	42.39	3	Romania
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	4,448	GBP	30.71	3	Pakistan
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	25,614	GBP	85.98	2	Netherlands
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	19,085	GBP	82.72	2	Italy
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	22,147	GBP	65.70	2	Spain
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	9,608	GBP	54.27	2	Kazakhstan
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	83,209	GBP	48.21	2	Iraq
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	13,144	GBP	41.86	2	Vietnam
LTS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	2,503	GBP	37.22	2	Egypt
TS / LOW NUMBER OF ENTRIES	HIGH DISPARITY IN RESULTS / LO	6,140	GBP	34.10	2	Algeria
.15 / L	HIGH DISPARITY IN RESULTS / L					(*) All positions and job

Free Complete Salary Survey Report

The complete survey report is attached at the end of this newsletter and can be downloaded here: http://www.consepsys.com/document-control-support/salary-survey/



12 Top Tips for Career Growth

- Be pro-active: don't wait until someone comes and ask you to do something. Take the initiative and anticipate the needs of your team members.
- 2 Don't only firefight: anticipate and be strategic.
- Always aim at excellence: do more than just what is expected from you. 3
- Constantly learn and enhance your skills: through on-the-job training, formal training and also by 4 asking questions when you don't understand something.
- 5 Always come up with proposed solutions or options when you take a problem to your boss.
- Share the credit with anyone who helped you achieve your objectives.
- Network with other professionals: by attending training, joining professional organisations, going to 7 seminars, etc.
- Don't expect to be promoted without working hard and demonstrating that you have the abilities for the position to which you wish to be promoted.
- Have a strategy. Brainstorm about your career: Where do you see yourself in two years, five years, ten years? What should you do to get there? Which skills should you learn? What stepping stones should you consider?
- Learn from experience as well as from criticism and negative feedback: don't take it personally, and 10 ask yourself what you can do to fix that in the future.
- Be reliable: deliver what you promised, on time and with the right level of quality. 11
- Communicate your results. Don't just work hard: talk about your achievements too. 12

Credibility Connections Evolution

FOLLOW CONSEPSYS ON:





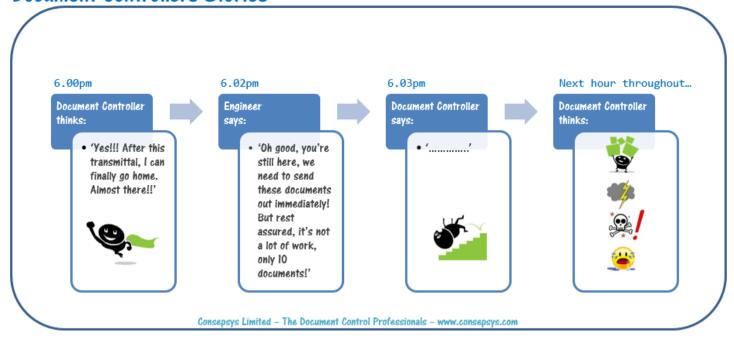


On LinkedIn: consepsys-informationmanagement



On Twitter @consepsys_im

Document Controllers Stories



E-Learning



Online Course Modules on Document Control Topics

Consepsys has recently launched an e-learning option offering online short course modules on Document Control topics.

This option is perfect for those who can't travel to one of our course locations, want to improve their knowledge on a specific topic, or want an introduction to document control topics.

There are currently five three-hour modules, which can be booked individually. This is a self-paced e-learning option: study where you can and when you can, through our e-learning platform.

More information on http://www.consepsys.com/training-courses/online-modules-e-learning/

Module 1	Module 2	Module 3	Module 4	Module 5
Introduction to Document Control	Project Document Control	Document Control Risks & Benefits	EDMS Implementation	Document Control Audits
Document Control Definition The Role of the Document Controller Types of Documents Document Control Process Document Control Tasks	 Flow of Documentation on a Project Project Specifics Client & Contractor Lifecycle of Project Document Document Delivery & Approval 	 How to manage the risks related to poor documentation management What are these risks? Examples of Incidents related to poor document management Main measures to mitigate these risks: lessons learnt & best practices 	 EDMS Project Definition Selecting the appropriate EDMS Development, Design & Set-up Document & Data Migration Deployment plan 	 Audit Criteria Audit Preparation On-site Activities Audit Report Follow-up
3-hour	3-hour	3-hour	3-hour	3-hour
£ 96	£ 96	£ 96	£ 96	£ 96



Portrait of a Document Controller

Carl Michael, Secretary and Document Controller in Doha, Qatar

Can you tell us a bit about you?

My name is Carl Michael Ilio, I am 33 years old and I am from the Philippines.

I am currently an expat in Doha, Qatar, and I have been living there for almost eight years. I've been married for almost seven years, with one son.

I have a degree from the Philippine State College of Aeronautics – BS Aviation Electronics Technology (2 years – Associate and 4 years – Bachelor holder).

What is your current role?

I am a secretary-cum-document controller for a company in the construction industry.

Can you describe your professional experience?

I have 12 years of total working experience in various jobs title.

I started as an administrative assistant, then customer service representative, and I am presently a secretary and document controller.

Paper work isn't an easy task, you have to understand and learn the procedures, standards, work flows, etc. For me, I consider this as a challenge to pursue my goals and ambition.

Which Consepsys course did you attend and when?

I attended the Certified Document Controller in Singapore in January 2015.

What did you think about the course? How did it help you in your current role and career development?

The courses were informative and interactive. I found them very practical and useful. They are worth every penny. Even though I'm an experienced DC, I would say there are things I have to learn and that have to be implemented in my daily tasks.

Take Your Career One Step Further!



Consepsys run a wide range of training courses, certification programmes and seminars. Our catalogue includes:

- Document Control Courses: Learn new skills and consolidate and formalise your knowledge and experience
- Lead Document Control Courses: A managerial course where you can learn how to lead teams, manage interfaces, implement, improve or run DC systems (procedures, resources, software, etc.)
- Certification Programme: Certify your experience through a formal three-hour examination
- Online Short Modules on selected subjects: webbased, self-paced and fully flexible

You can enquire or register online on our website: www.consepsys.com

Download our Course Catalogue from our Website



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Consepsys

The Document Control Professionals

Consepsys 2015 Salary Survey

For Document Control Professionals

Complete 2015 Salary Survey Results Report 1604-PRS-080012 Revision C 12-Mar-2015



The Survey

- The survey was conducted
 from the 14-Oct-2014 to the 01-Dec-2014
- Calls for contributions have been widely sent through mailing campaign & social networks
- Survey was open to all Document Control professionals (all industries, countries, experience levels)



The Survey

We received 331 contributions (excluding duplicates)

 Out of 331 contributions, 285 were complete and could be used for the survey



The Survey

The results shown here are only representative of these contributions

As with any survey of this type:
 The more contributions the better the results

 We'll need your support for our next survey to ensure the accuracy of information!



SURVEY RESULTS

Based on the 285 complete contributions received between October & December 2014



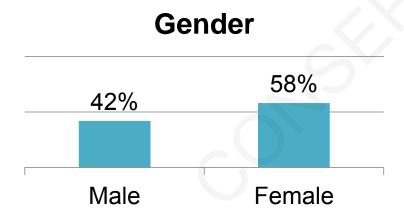
DOCUMENT CONTROL PROFESSIONALS WORK PROFILES



Survey Entries

• 285 unique & complete entries (contributions)

Gender:





Countries

42 countries

Algeria

Angola

Australia

Azerbaijan

Belgium

Canada

China

Egypt

France

Ghana

India

Indonesia

Iraq

Italy

Kazakhstan

Kuwait

Kyrgyzstan

Malaysia

Mexico

Morocco

Netherlands

New Zealand

Nigeria

Norway

Oman

Pakistan

Panama

Philippines

Qatar

Romania

Russian

Federation

Saudi Arabia

Singapore

South Africa

Spain

Sudan

Tunisia

Turkey

United Arab

Emirates

United

Kingdom

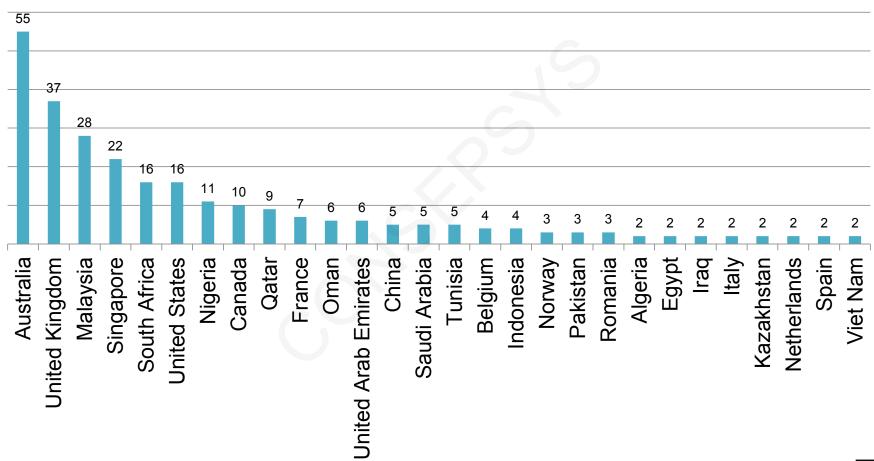
United States

Viet Nam



Entries by Country

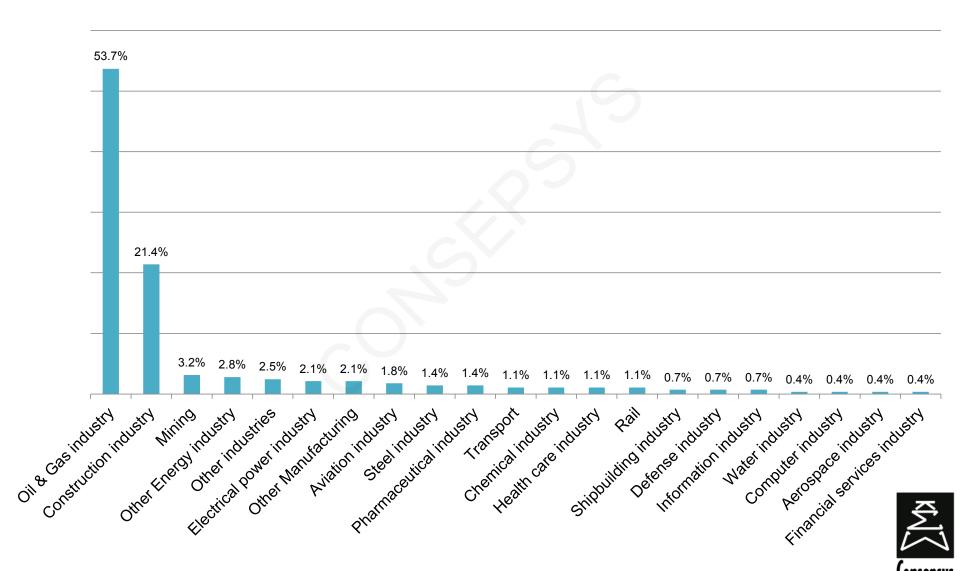
Number of entries per country



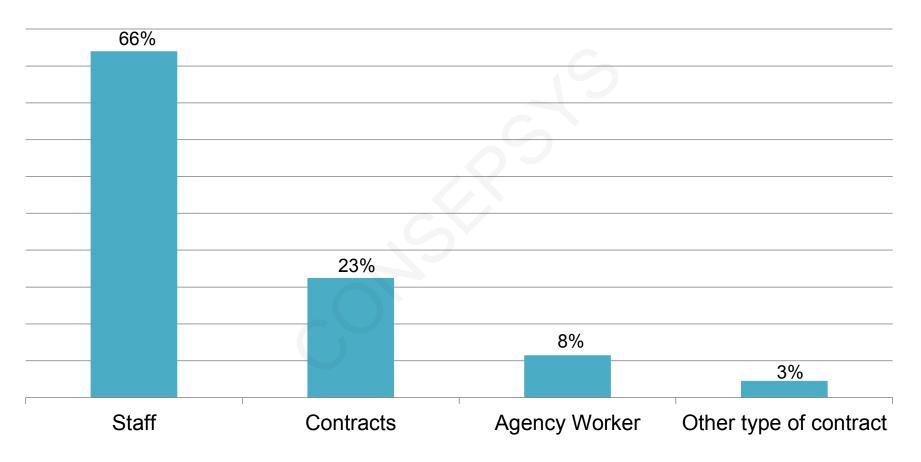
The following countries had only 1 entry and are not shown on this graph: Angola, Azerbaijan, Ghana, India, Kuwait, Kyrgyzstan, Mexico, Morocco, New Zealand, Panama, Philippines, Russian Federation, Sudan, Turkey



Entries by Industry



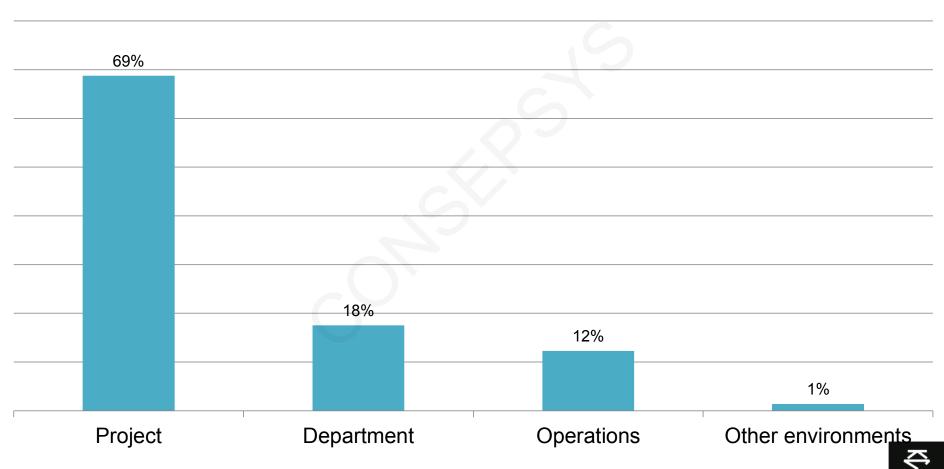
Types of Contract





Environment

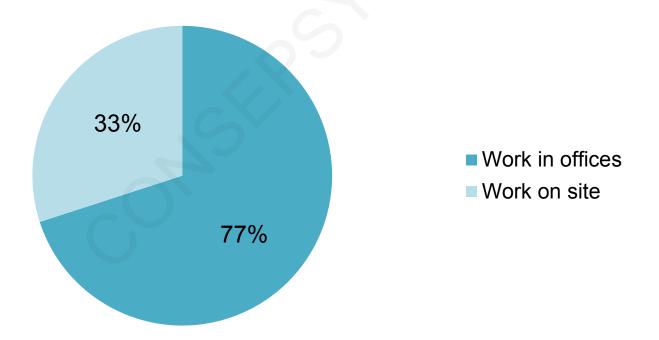




Environment

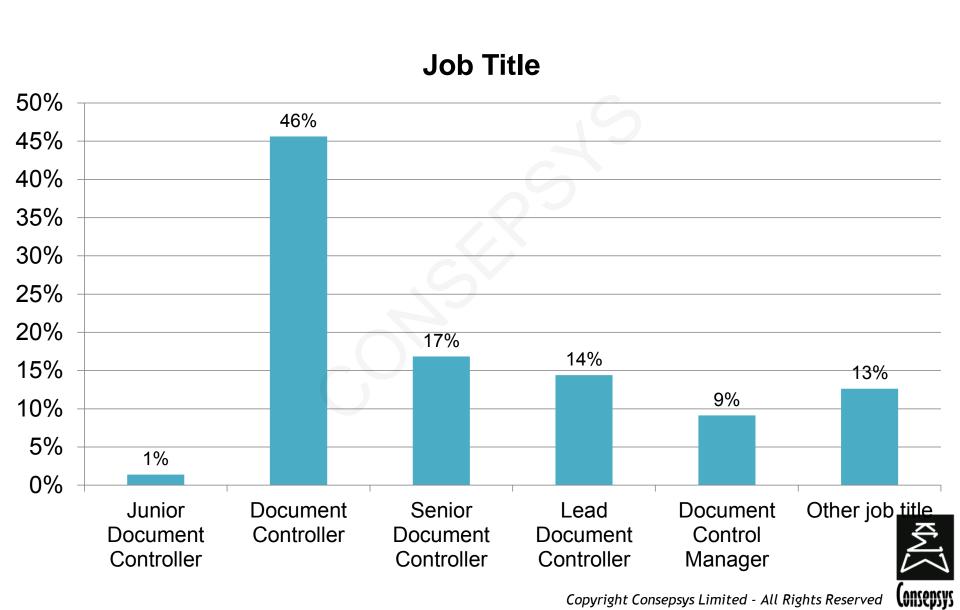
For those working in Projects:

Project: working in Offices or on Site



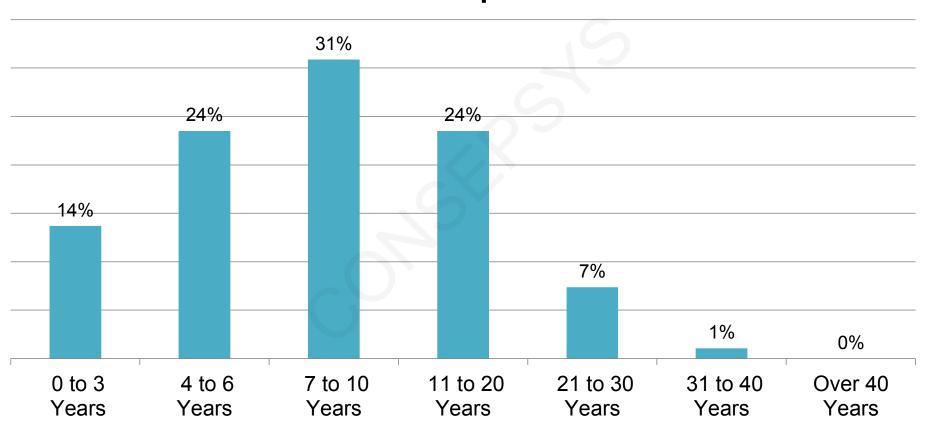


Job Titles



Number of years of Experience

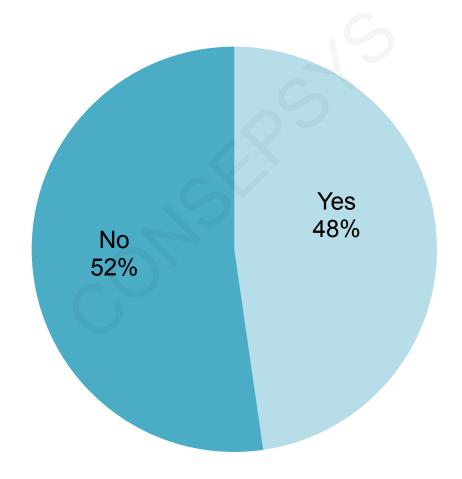
Years of experience





Team Leading

Do you currently manage or lead a team?





SALARY



Salary

Average Salary:

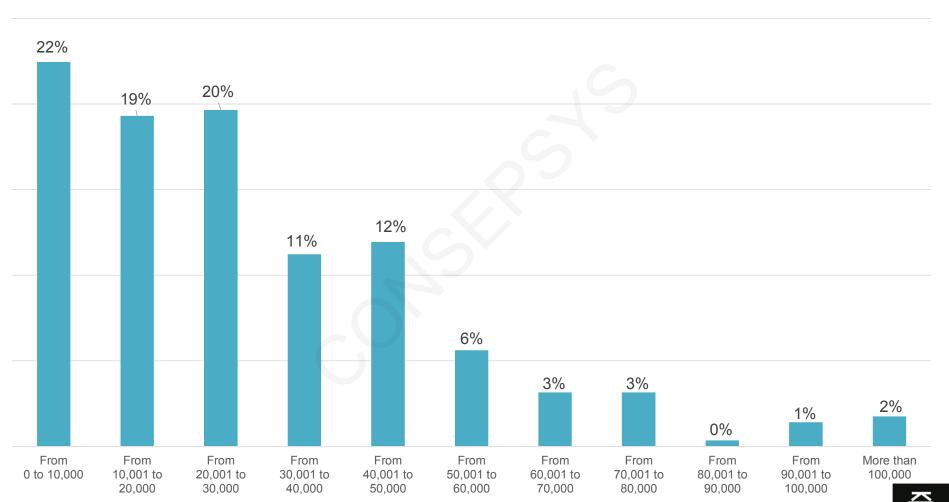
(All countries, experiences, job titles, and positions aggregated)

£ 30,008 (British Pounds equivalent)



Salary

Salary Range



- British Pounds equivalent
- Data aggregated for all countries, experiences, job titles or positions

Salary per Job Title



- British Pounds equivalent
- Average data per job title
- Data aggregated for all countries



Average Salary Per Country

COUNTRY	NB OF	CONSUMER PRICE INDEX	AVERAGE	SALARY	WARNING
	ENTRIES IN THE SURVEY	(cost of living)	(all positions aggregated)		
Australia	55	99.32	GBP	48,251	
United Kingdom	37	92.19	GBP	39,205	
Malaysia	28	45.97	GBP	11,911	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Singapore	22	93.61	GBP	23,568	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
United States	16	76.53	GBP	50,419	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
South Africa	16	45.58	GBP	20,173	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Nigeria	11	59.40	GBP	21,054	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Canada	10	81.80	GBP	66,880	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Qatar	9	74.00	GBP	14,035	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
France	7	88.37	GBP	20,079	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
United Arab Emirates	6	67.16	GBP	32,684	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Oman	6	54.20	GBP	9,160	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Saudi Arabia	5	50.35	GBP	11,074	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
China	5	48.89	GBP	33,750	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Tunisia	5	34.06	GBP	8,001	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Belgium	4	87.22	GBP	20,699	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Indonesia	4	39.35	GBP	3,995	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Norway	3	118.59	GBP	32,422	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Romania	3	42.39	GBP	6,600	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Pakistan	3	30.71	GBP	4,448	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Netherlands	2	85.98	GBP	25,614	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Italy	2	82.72	GBP	19,085	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Spain	2	65.70	GBP	22,147	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Kazakhstan	2	54.27	GBP	9,608	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Iraq	2	48.21	GBP	83,209	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Viet Nam	2	41.86	GBP	13,144	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Egypt	2	37.22	GBP	2,503	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
Algeria	2	34.10	GBP	6,140	HIGH DISPARITY IN RESULTS / LOW NUMBER OF ENTRIES
(*) All Positions & Job Titles Aggregated - Salary	converted to GBP				

The Salary Survey Results: We received 331 contributions, including 285 which were complete and could be used for the survey. The results shown here are only representative of these contributions

As with any survey of this type: The more contributions the better, the more accurate, the results We'll need your support for our next survey to ensure the accuracy of information!

Salary Per Country

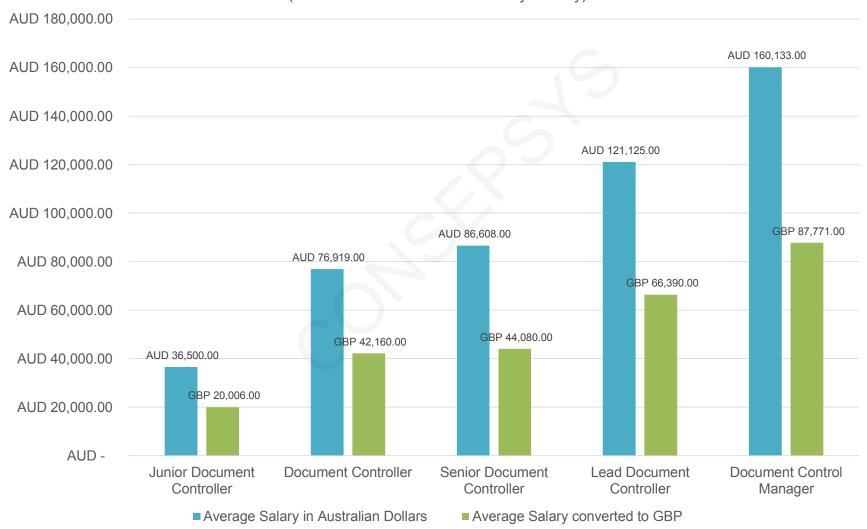
- For certain countries, for which we received the greater number of entries, we can publish here more details.
- These countries are:
 - Australia
 - United Kingdom
 - Malaysia
 - Singapore
 - European countries (all European countries aggregated)



Average Salary - Australia

Average Salary – Australia

(based on 55 entries of the Salary Survey)

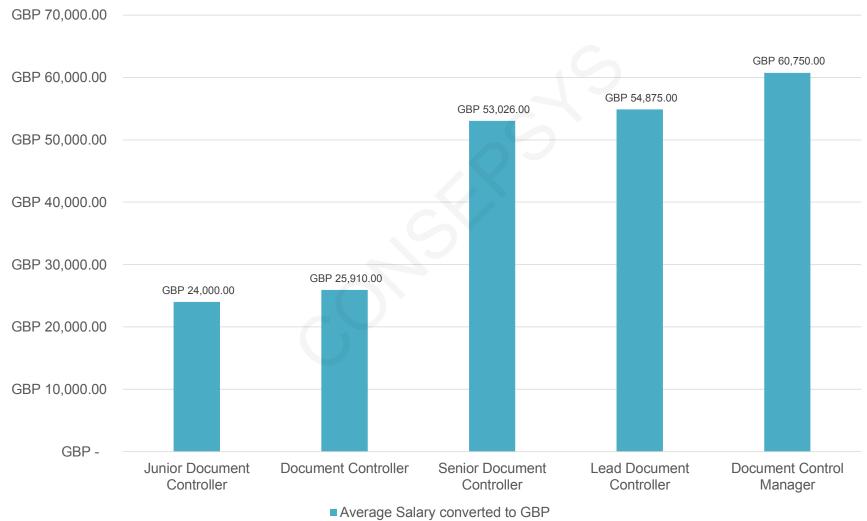




Average Salary - United Kingdom

Average Salary – United Kingdom

(based on 37 entries of the Salary Survey)

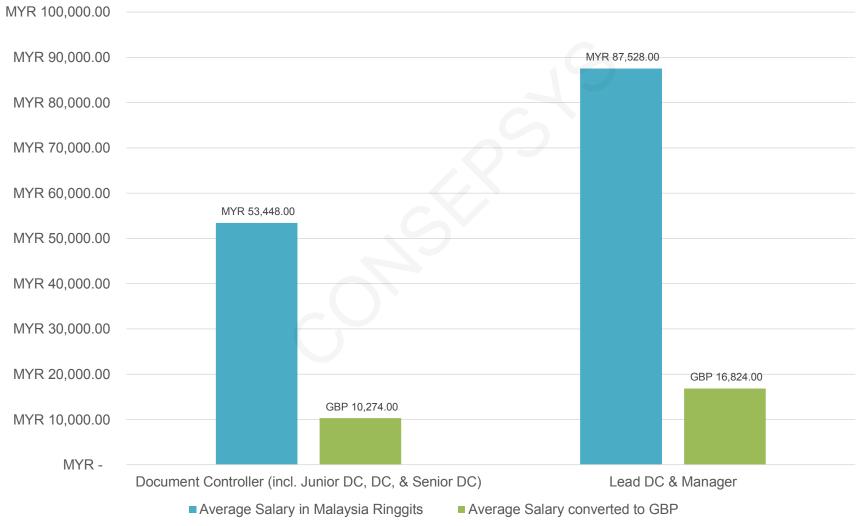




Average Salary - Malaysia

Average Salary – Malaysia

(based on 28 entries of the Salary Survey)

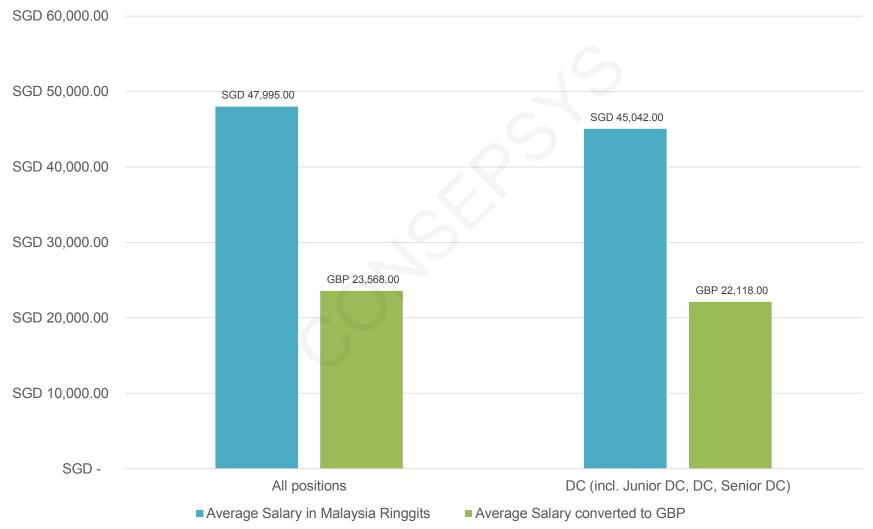




Average Salary - Singapore

Average Salary – Singapore

(based on 22 entries of the Salary Survey)

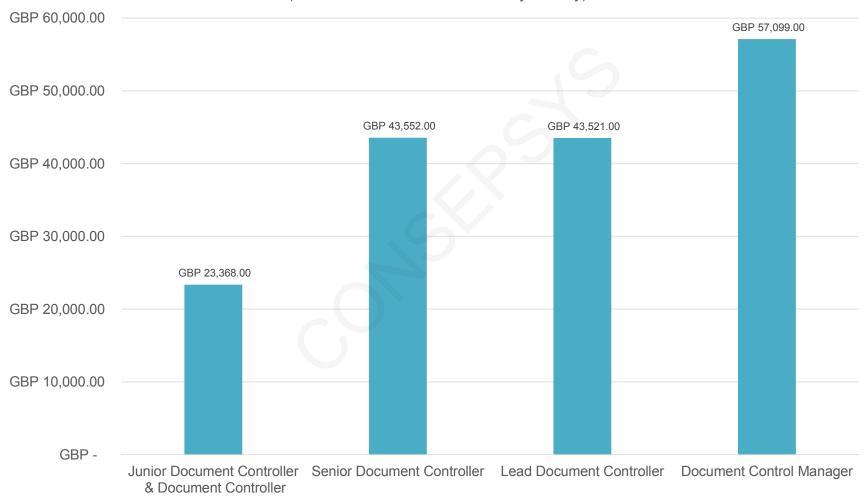




Average Salary - Europe

Average Salary – All European Countries aggregated

(based on 56 entries of the Salary Survey)





7 factors that have an impact on the salary:

- Type of contract: staff or contracts
- Number of years of professional experience
- Managing a team or not
- Expatriate or local
- Job Title
- Industry
- Country



BONUS & BENEFITS



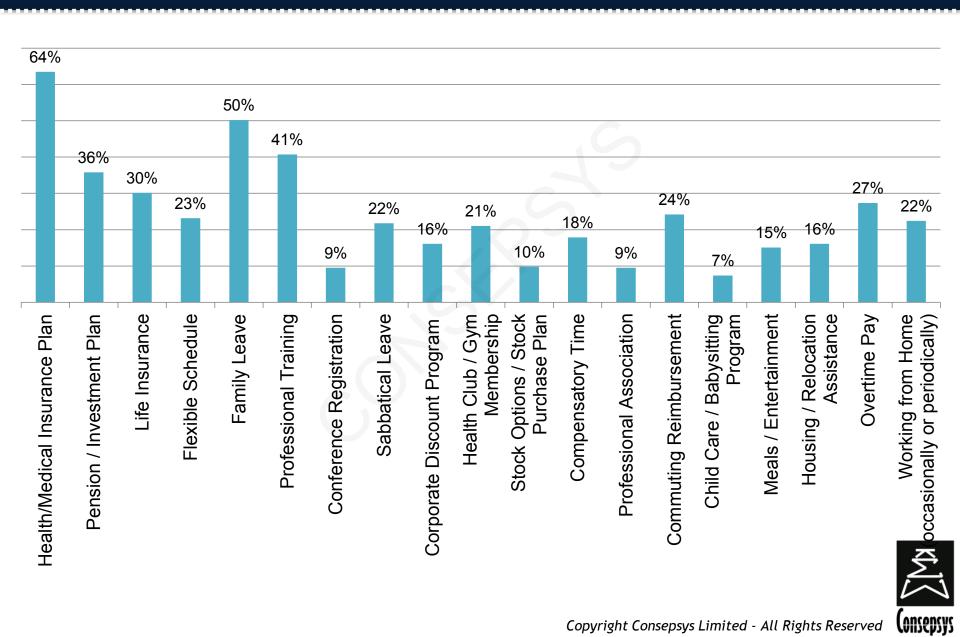
Bonus & Other Financial Benefits

 44% have financial incentives & benefits (including bonuses)

 The average bonus / financial incentive represents 15% of the annual salary



Benefits



Thank you for your attention

Participate to our next survey to ensure accurate and representative results!



Consepsys

The Document Control Professionals

CERTIFIED COURSES

- Certified Document Controller Training Course
- Certified Lead Document Controller Training Course

Specifics:

- Face-to-Face
- Includes tutorials & workshops
- Includes certification examination

CONSULTANCY

Support and expertise in Document Control & Document Management:

- Implementation
- Day to day support
- Outsourcing
- Recruitment Seruces

ONLINE MODULES

3-hour web-based modules on selected subjects

- Introduction to Document Control
- 2. Project Document Control
- Document Control Risks & Benefits
- 4. EDMS Implementation
- 5. Document Control Audits

Specifics:

- Self-paced: study when you can and where you can
- Fully flexible: each module can be booked individually

BOOKS

- Glossary of Document Control
 Terms
- 2. Document Control Recommended Practice

Formats available: ebooks and paperback

FREE ONLINE RESOURCES

- 2. Articles and News about Document Control on social networks:
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